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Message Text

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ACTION FBO-01

INFO OCT-01 ARA-10 ISO-00 A-01 ST-01 /014 W
---------- 109132
P 312103Z MAY 74
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC PRIORITY 1877

UNCLAS MEXICO 4460

E.O. 11652: N/A
TAGS: ABLD, MX
SUBJ: EMERGENCY GENERATORS, MEXICO CITY OB (PROPERTY 04128).

1. BEFORE SHIPPING TWO D-353 UNITS AS DISCUSSED MORRISON/DURATE TELCON, 5/30/74, EMBASSY BELIEVES IT WOULD BE HELPFUL FOR FBO HAVE BENEFIT OF INFORMATION OBTAINED IN RESPONSE TO NORMAL (LETTER) SOLICITATION OF LOCAL FIRMS' INTEREST IN EQUIPMENT AND ADDITIONAL GENERATOR WORK. ONLY TWO COMPANIES, MEXTRAC (CATERPILLAR) AND IGSA (GENERAL MOTORS AND CATERPILLAR), OF FIVE SOLICITED RESPONDED TO REQUESTS FOR BIDS ON:

A. REPAIR OF TWO D-353 UNITS OBTAINED BY FBO FROM GSA-(ALL PRICES DOLLARS):

MEXTRAC $8000 EACH UNIT

IGSA $7768.38 EACH UNIT

B. INSTALLATION BOTH UNITS AFTER REPAIR INCLUDING REMOVAL TWO WAUKESHA UNITS FROM CHANCERY:

MEXTRAC $12,000
IGSA $12,000

C. PURCHASE TWO D-353 UNITS WHERE IS, AS IS:

MEXTRACT $10,000 EACH UNIT
IGSA $ 8,000 EACH UNIT

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D. PURCHASE AND REMOVE TWO WAUKESHA UNITS:

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MEXTRAC $ 6,000 EACH UNIT
IGSA $ 6,000 EACH UNIT

2. IN ADDITION TO BIDS SET FORTH ABOVE, BOTH FIRMS PROPOSED OTHER COMBINATION DEALS WHICH ARE INTERSTING:

A. IGSA COULD PRIVIDE DETROIT MODELS 8V71-T, 180-90 KW (MEXICO CITY ALTUTUDE), 50 CYCLE AT GROSS $17,078 EACH.. IGSA WOULD CREDIT EACH USED D-353 AT $8,000 AND THE WAUKESHAS AT $6,000 EACH. NET COST FOB FACTORY WOULD THEN BE $3,078 FOR EACH NEW MACHINE. THE DETROIT GENERATORS WOULD INCREASE OUR CAPACITY BY 60 KY WHICH SHOULD HANDLE CURRENT AND ANTICIPATED ADDITIONAL EMERGENCY REQUIREMENTS AND STIL LEAVE ENOUGH FOR UNEXPECTED INCREASES. IGSA GAVE US A ROUGH ESTIMATE OF $6,000 PER UNTI FOR INSTALLATION, WHICH WOULD INCLUDE ALL NEW WIRING AND REMOVAL OF WAUKESHAS.

3. MEXTRAC HAS ALSO DISCUSSED PROVIDING TWO CARTERPILLAR D-343 UNITS WHICH ARE RATED 190 KW (AT ALTITUDE) AND 50 CYCLES. THEIR PRICE AT THE FACTORY IN PEORIA IS $17,837 EACH. MEXTRAC WOULD CREDIT THE TWO D-353 AT $10,000 EACH AND THE WAUKESHAS AT $6,000 EACH LEAVING NET COST TO USG OF $1,837. INSTALLATION WOULD COME TO REOUGHLY $6,000 PER UNIT WITH WIRING AND REMOVAL OF THE WAUKESHAS.

4. DURING PAST FEW MONTHS WE HAVE HAD TO INSTALL FIVE ELECTRICALLY OPERATED DOCUMENT DISINTEGRATORS WHICH ARE BEING USED REGULARLY AND WHICH WILL BE PRIMARY EQUIPMENT DURING EMERGENCIES. IN ADDITION ONE AGENCY (DEA) IS INSTALLING COMPUTER TERMINAL AND ADDITIONAL REQUIREMENTS ARE IN PROSPECT. GIVEN FREQUENCY OF MAIN POWER OUTAGES IN MEXICO CITY, IT IS IMPERATIVE TO HAVE SUFFICIENT EMERGENCY CAPACITY TO HANDLE THESE REQUIREMENTS. THE WAUKESHA UNITS ARE AT THE UPPER LIMIT OF THEIR USEFUL CAPACITY, AND ACTION SHOULD BE TAKEN TO REPLACE THEM AS SOON AS POSSIBLE. THE SAME HOLDS TRUE FOR THE 400 AMP TRANSFER SWITCHES NOW IN PLACE AND WIRING OF THE EMERGENCY POWER SYSTEM, BOTH OF WHICH ARE AT THE CRITICAL LIMIT.

5. 'ACTION REQUESTED': DEPARTMENT ADVISE ACCEPTABILITY MEXTRAC OR IGSA PROPOSALS AND RECONFIRM BY TELEGRAM INSTRUCTIONS FOR
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DISPOSITION OF GENERATORS NOW IN MEXICO CITY.
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